

Consumer Testimonials Referring to Claude Thau

DO: I tell people how impressed we were with your very professional help and consideration. I am glad there are people such as you who obviously love the insurance industry because it would drive me absolutely nuts (and almost did). Claude, if you ever need a reference, I would be ever so pleased to give you a glowing recommendation. Thank you again for all your help and for throwing me what seemed to be a life-line when I felt as if I were drowning in the ocean of Long Term Care Insurance facts and figures and dos and don'ts.

KR: Claude, thanks for your prompt and thorough response. You were the only agent who actually listened to my needs and provided a LTC policy that met those needs.

CR: What an outstanding analysis in a short time period!!! Thank you so much. I truly appreciate all the guidance and objectivity you put in your work. You are clearly a consummate professional and subject matter expert.

JG: Thank you very, very much. You provided the information I needed and were able to put it in perspective, so that I feel well informed, and reassured... For an information seeker like me, this was very helpful. ... I know this took significant time to write and careful thoughtfulness, and again, I appreciate that very much.

EJ: Thanks again for your help. It's been fun and interesting emailing with you. We certainly learned a lot from you.

NB: Claude, you sure came up with a lot of ways to save money on the premiums. --Neal B.

VB: My most sincere thanks for your incredible effort on Janie's and my behalf, we do appreciate it. Your articulate and eloquent emails are works to savor in today's world of contractions and idioms. Claude, you are a shining example that customer service and professionalism can still exist in today's business world.

KC: Thank you for all you have done to get us through all the paperwork and the sorting out of facts vs. needs. With the information we had accumulated in the extensive studying of LTC insurance, it was a very confusing dilemma and your helping us to keep things in perspective was very valuable.

JB: Getting connected to you was my best step. Thank you for your timely and informative response to my remaining questions.

BB: Thank you again for your time and insights during our call today. We really appreciate you taking the time to answer all of our questions. It's very helpful to have the benefit of your knowledge and experience. Thank you, also, for providing the spreadsheet.

DM: Thanks for the informative e-mail. Your info. has helped a lot. I can't get anyone else to send info via e-mail, like you did. They ALL want to sell...sell...sell! Guess what? By honoring my request to communicate via e-mail, YOU have won my confidence!

PC: Thank goodness, there are people like you to help out as this is a big decision - not only money wise!

RS: Thank you for taking MUCH of your valuable time explaining some of the important considerations in contemplating a LTC purchase and how prompt and unselfish of your time and connections you've ALWAYS been for me.

CW: I am absolutely overwhelmed by the detailed and sage analysis in your most excellent letter. Thank you ever so much for your help with this matter!

GD: Our purchase decision was totally "informed" because of you folks and some Kiplinger resources. Having said that, I will be informing my colleagues at our office about LTCI. Obviously, referrals are best for you and I will provide the highest recommendation due to your knowledge and responsiveness.
Earlier: Thanks for the prompt and enlightening response. Got a few more questions for you now that you stimulated my thinking.

FJ: Thank you very much for your time this morning. We really appreciate you sharing your expertise in this area; we certainly learned a lot. The conversation helped us assess our options as to long term care.

NW: Thank you so much for your great, informational letters. You have really helped me in making informed decisions.

SB: I truly appreciate all of your effort. I will certainly send customers your way.

RK: Wow, great review. Thank you. You have been an excellent agent.

MB: Your information is very much on! My wife and I have learned a great deal in the past weeks.

KA: You have hit the mark.

CC: I really appreciate getting the facts and some idea of the cost of this insurance without having someone come to my house. Thank you so much. I would be glad to recommend you to anyone who was interested.

DB: I really do appreciate all the effort you put in this in trying to help us. We are grateful & you furnished us some very good info. If I hear of anyone, in the future, interested in LTC & they can't seem to quite find the right co. I will definitely refer them to you.

RK: I appreciate all that you have done for me, mainly educating me about LTC, and I would be happy to have my friends contact you.

LA: Thank you! I truly appreciate your time, knowledge, and advice.

CS: Wow!!! That was really quick. Thank you so much for the comprehensive information.

CS (different person): Thanks so much, Claude, --I appreciate all your hard work. It looks like you spent some several hours figuring this out.

KE: It is incredible that you responded so quickly to my request.

KR's friend T: Your advice was invaluable.

JW: I was surprised that you quoted so soon. I did not even think to look earlier than today.

TM: So far this has been a very good consumer experience...I appreciate your service.

JW: I would like to thank you for your help and information. I passed it along to others.

SC: You're terrific!

JC: Thank you for the favor of your valued assistance.

AE: My mother is very interested in what you wrote.

AD: Thank you for your excellent reply.

LG: I would and will recommend you to anyone as you have spent wayyyy to much time on this.

EH: My wife and I appreciate all the info and time you have given to us. Thanks again.

GW: Thanks for all of the information you have given me. It helped me in selecting the policy.

JW: I want to say "thank you" for your time and helpfulness, in making our decision on buying long term care.

MM: Thanks for all the good lessons on LTC.

MK: Thanks once more for the thoughtful comments.

SA: You have presented some issues for which I will have to find the answers.

DT: Thanks so much for your time and the effort you put into the comparative document. It was much appreciated and helped me move the process forward.

GL: Thank you. For all that you wrote. Truly

BP: Thank you for your continued help and advice regarding the healthcare issues.

CR: Thank you for the information! Very helpful.

MA: We sincerely appreciate all of your time and expert advice.